

DATE: 21 September, 2018  
TO: ILMROC EMEA Business partners  
FROM: Chesterton EMEA Marketing  
SUBJECT: EMEA Release of 630(E) SXCF Aerosol

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Dear Business Partner,

Chesterton is pleased to announce the release of  
  
630(E) SXCF Aerosol

This Aerosol version is a European manufactured version and will be available from our European warehouse only to partners ordering through them.

The Bulk product is the same 630 SXCF from the USA and will continue to keep this naming convention. It is REACH compliant.

The European Produced Aerosol Formulation 630(E) SXCF – Aerosol is based on this bulk formulation. The aerosol version will be phased in as stock of US manufactured product runs down. Once phased in the US version will not be available from the European warehouse. EU partners should not order from the US or they will be responsible for REACH compliance.

Please communicate appropriately this change to your customers. Partners who order from the US will continue to get the current product.

## 1. Objectives

- In order to comply with REACH this product is European manufactured with all REACH compliant raw materials.
- This will also improve availability, reduce lead times and help eliminate 2 month sea freight from USA or Airfreight. This change will also support delivery within 10 days for projects or larger volumes.

## 2. Program/Product Scope

- The US and European version are equivalent formulations.
- Testing has shown equivalent performance capabilities.
- Where applicable new NSF approvals are available with new registration numbers.

## 3. Pricing, Positioning and Discount

Product manufactured in Europe will have the following description and item numbers.

630(E) SXCF - Grease, Synthetic, Aerosol, 285gm, EUR	082865EU
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There is no change in pricing. Discount Category A applies.  
Product manufactured in the USA will maintain their existing descriptions.

## 4. Market Segments and Target Applications

630(E) SXCF Aerosol is a Synthetic Extreme-Pressure, Corrosion-Resistant Food Grease.

It is a high-performance, corrosion-inhibited grease with outstanding extreme pressure capabilities and excellent water washout resistance. 630(E) is synthetic based, and offers superior high-temperature stability and resistance to steam and cleaning chemicals. 630 is NSF Registered H1 and complies with FDA regulations 178.3570. Temperature limit -40° C (-40° F) to 240° C (464° F).

Full details may be found in the release presentation.

## 5. Program Logistics

630(E) SXCF Aerosol will be ordered directly from our European Warehouse.

## 6. Documentation

A new product datasheet covering both 630 & 630(E) SXCF and a new 630(E) SXCF Aerosol SDS are available from the Chesterton website and showpad. The full product release presentation, and other related documents are available on Showpad.

## 7. Contact and Support

### Pricing and Deliveries

Contact Customer Service, Roedinghausen, Germany.

It has been added 2018 ILMROC EME Price list Rev C.

### Technical Inquiries

Ingo Stenner  
EMEA ILMROC Technical Service Manager  
Mobile: +49 172 9409059  
Tel.: +49 2303 9478494  
E-Mail: stennei@chesterton.com

## 8. Availability and Schedules

This product will be phased in and will be available from our European warehouse once stock of the US produced version are sold. Once this is done the US produced product will no longer be available from our European warehouse. It has been added 2018 ILMROC EME Price list Rev C. The 2018 Price list is available on the Sales Resource Centre (SRC). Prices and maximum/minimum order quantity, delivery time frame will be the same as the US version.

Sincerely yours,  
**Chesterton EMEA Marketing**